

LOUISVILLE WATER COMPANY
 Bid 13-138 / Networking Upgrades and Replacements
 Bid Opening Date 9/4/13
 Base Bid Estimate \$25,000.00

Awardee: New Tech Solutions, Inc.

Project Manager: Brian Robertson

Buyer: Robin Heitz

If bid is listed as "under review" see LWC Bid Results webpage for further information.

Bidder				New Tech Solutions, Inc.		CDW Government LLC		Prosyst (2)		C.B.T.S. (2)		MNJ Technologies Direct, Inc.		Network Advocates, Inc.		Integration Partners Corp. (1)	
Acknowledge receipt of Addenda #1 & #2:				Yes		Yes		Yes		Yes		Yes		No		No	
Bid Signed:				Yes		Yes		Yes		Yes		Yes		Yes		Yes	
Line #	Item Name		Qty	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	WS-C2960S-48FPS-L	Cisco 2960 48 Port Switch	5	\$3,759.00	\$18,795.00	\$3,297.50	\$16,487.50	\$3,228.91	\$16,144.55	\$3,627.25	\$18,136.25	\$3,385.67	\$16,928.35	\$3,750.00	\$18,750.00	\$2,937.90	\$14,689.50
2	C2960S-STACK	C2960S-Stacking Module	7	\$681.00	\$4,767.00	\$597.50	\$4,182.50	\$734.40	\$5,140.80	\$657.25	\$4,600.75	\$613.48	\$4,294.36	\$700.00	\$4,900.00	included	\$0.00
3	GLC-SX-MM=	GB Uplink SFP Transceivers	10	\$290.00	\$2,900.00	\$250.00	\$2,500.00	\$244.80	\$2,448.00	\$275.00	\$2,750.00	\$256.68	\$2,566.80	\$350.00	\$3,500.00	\$170.00	\$1,700.00
4	WS-C2960S-24PS-L	Cisco 2960 24 Port Switch	2	\$1,821.00	\$3,642.00	\$1,597.50	\$3,195.00	\$1,564.27	\$3,128.54	\$1,757.25	\$3,514.50	\$1,640.21	\$3,280.42	\$1,850.00	\$3,700.00	\$2,391.10	\$4,782.20
5	CON-SNTP-2960S4FS	Smartnet 24x7x4 Contracts	5	\$494.00	\$2,470.00	\$437.46	\$2,187.30	\$497.94	\$2,489.70 (2)	\$519.80	\$2,599.00 (2)	\$521.73	\$2,608.65	\$595.00	\$2,975.00	included	\$0.00
6	CON-SNTP-2960S2PS	Smartnet 24x7x4 Contract (24 Port)	2	\$239.00	\$478.00	\$211.83	\$423.66	\$241.12	\$482.24	\$251.74	\$503.48	\$252.64	\$505.28	\$325.00	\$650.00	included	\$0.00
New Equipment Sub Total					\$33,052.00		\$28,975.96		\$29,833.83		\$32,103.98		\$30,183.86		\$34,475.00		\$21,171.70
Deduction for LWC Equipment Trade-In					\$4,100.00		\$0.00		\$0.00		\$2,000.00		\$0.00		\$0.00		\$0.00
TOTAL COST					\$28,952.00		\$28,975.96		\$29,833.83		\$30,103.98		\$30,183.86		\$34,475.00		\$21,171.70

Planholders not submitting bids: Aclara Technologies, American Flow Control, Cornerstone Information Systems, CXtec, Deloitte Consulting, Digital Connections, E&H Integrated Systems, Erepublic, FN Sky, Imagine IT Software, Logicalis Inc., Management Solutions, Network Advocates, Network Storage, North American Systems, Onvia, Orion Networks, Service Solutions, SHI International, Stillwater Communications, Vertex Business Services, Waggwaare.

(1) Disqualified: Bidder proposed an alternate product. Per LWC bid document, Instruction to Bidders, section 3D, page 5, "LWC will not consider multiple or alternate bids unless expressly called for in the Specifications." LWC did not call for alternate bids in the specifications.

(2) Mathematical error corrected by buyer.